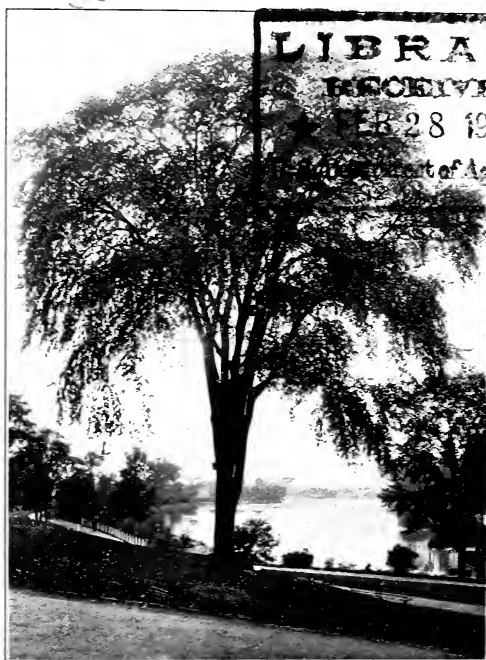


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SPRING 1928



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U. S. DEPARTMENT OF AGRICULTURE

Sunshine State Nursery

PFAENDER BROS. Props.

YANKTON

SO. DAKOTA

Why Not Buy Direct?

Note Some of Our Specialties:

Anoka and Haralson Apples

Dolgo and Hopa Crabs

Oka, Tom Thumb,
Zumbra Cherry

Moline Grafted Elm

Chinese Elm

Mendel Pear

Beta and Alpha Grapes

Apple and Plum Grafts

Better Look This Through Carefully

MEMBERS AMERICAN ASS'N. OF NURSERYMEN



To Our Patrons

Here we are again, Folks. Been growing so fast, haven't had time for anything but growing stock for the Trade, but from now on we are going to concentrate on getting our stock out to the PLANTER direct and you'll find our little money-saver appearing each year. VISITORS, make it a point to look us over when in Yankton the next time.

LOCATION: Nursery, 1½ miles N.E. of Yankton.
Storage Cellar, 235 Broadway.
Office, 111 West 6th Street.
Telephones, 471-W or-23-F-13.

Terms and Conditions

All stock offered herein is net, F.O.B. Yankton, and will be shipped by Express or Freight unless otherwise priced.

GUARANTEE. Our stock is guaranteed to be true to name, Stock set out with reasonable care and fails to grow, will be replaced at half the original purchase price, provided we are notified by August 1st, 1928.

PLANTING INSTRUCTIONS accompany each order.

INSPECTION CERTIFICATES attached to each order.

ORDERS not accepted for less than one dollar.

CLAIMS for shortages should be made upon receipt of stock so that adjustments can be made at once.

TERMS. With our very low prices, we can operate on a cash basis only but stock will be reserved or shipped C.O.D. if 25% of purchase price accompanies order.

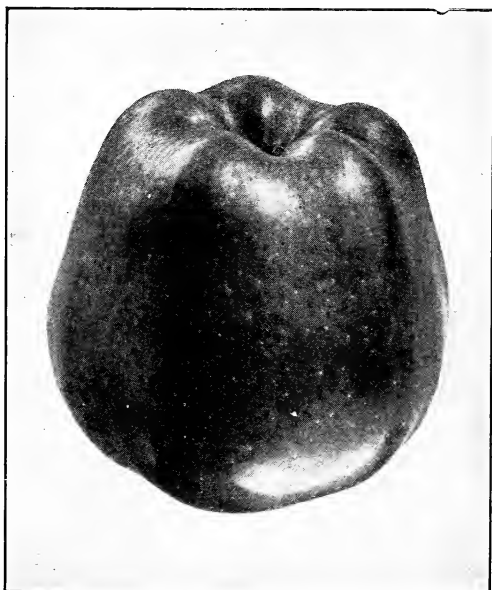
SPECIAL DISCOUNT of 5% allowed on all orders received by April 1st.

RATES. All stock offered herein, 5 at 10 rate; 50 at 100 rate.

Special Premium

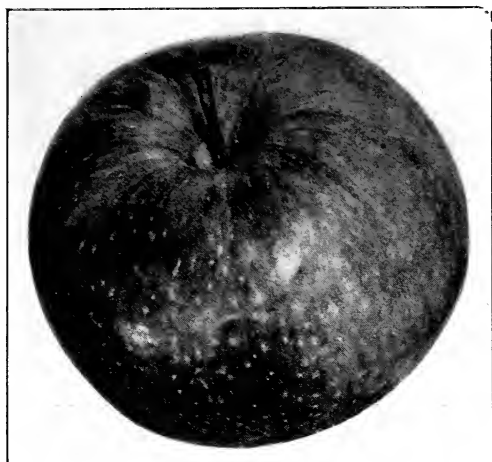
On every purchase of stock amounting to \$15.00 or more we will send free, one "GROW YOUR OWN FRUIT" booklet. 82 pages, illustrated. Very valuable.

ASK FOR IT.



Delicious

A little slow to come into bearing but worth while waiting for. Plant a few Delicious in your apple orchard this year and surprise the family.



Wealthy

35,000 Apples, Plums and Cherries

Offered at a Great Reduction in Price

As exceptionally large Growers of budded and grafted fruit trees, we call your special attention to the large list of varieties offered. All first class stock, guaranteed to reach you in perfect shape. TIME means money. SPACE is short, so descriptions will be necessarily likewise.

PRICES

Except as Noted. 5 at 10 rate: 50 at 100 rate

	Each	Per 10	Per 100
5-6 ft.	\$.45	\$4.00	\$35.00
4-5 ft.	.35	3.00	25.00
3-4 ft.	.25	2.00	15.00

Summer and Fall Apples

ANISIM. Season early winter, medium size, color, beautiful crimson.

ANOKA. Prof. Hansen introduction 1918. Fruit medium, bears very young. 2-3 ft. only, 35c each; \$25.00 per 100.

DUCHÈSS. We all know this one.

ERICKSON. Recent Minnesota introduction. Very large, red striped, fine quality.

FOLWELL. Another Minnesota introduction. Yellow with blush, large. Very hardy.

FAMUESE or Snow Apple. Pure white flesh, very fine for eating.

OKABENA. One of the best Russian type apples. Medium size, highly colored.

WEALTHY. Another one we all know.

YELLOW TRANSPARENT. Yellow. First of the early summer apples to ripen. Good.

Winter Apples

DELICIOUS. The Peer of all winter apples; 2nd degree of hardness. Nuff sed.

HARALSON. The recognized Leader of all very hardy, fine winter apples. Fruit large, well covered with solid red. Fine grained, tender and juicy. Excellent quality. **KEEPS IN STORAGE UNTIL SPRING.**

JONATHAN. Bright red, juicy, snappy flavor. Keeps until middle of summer.

MINNEHAHA. Recent Minnesota introduction. Very fine grained. Dark red, medium size. November to January.

PATTENS GR. October to January. First hardness. Grown especially in N. Dakota and Canada.

WEDGE. Another recent Minnesota introduction. Firm and finely grained. Medium to large. Red.



Florence Crab

Crabs

FLORENCE. Yellowish white overspread with brilliant pinkish red. Crisp, tender and juicy. Sub-acid. Good. Hardy. August-September.

HYSLOP. September to October. Large, brilliant dark-red or crimson overspread with thick, blue bloom.

DOLGO. Prof. Hansen's best origination in the crab line. Oblong in shape, solid red, will be the leading commercial variety in a few years. While they last; **2-3 ft. only, 35c each; \$25.00 per 100.**

TRANSCENDENT. September. The old standard bright red crab. First hardiness. Excellent for pickling and canning.

WHITNEY. August and September. Well known and the most popular early crab. Large, yellow, striped with red. Fine dessert and canning variety.

RED SIBERIAN. Excellent for pickles and preserves. Clear red, small to medium. Bears very young and is extremely hardy. **5-6 ft. trees only. (List price.)**

PRICES: Same as Apples (page 3)



2 Year Apple and Crab Block

Each year we take up whole blocks of apples, plums, cherries, etc., thus insuring that you will get true to name stock direct from the Grower. We failed to take up the above block of apples last fall, so will lift it this spring (1928) which will give you a fresh, direct from the soil, tree.

DON'T FORGET that our stock is guaranteed to be true to name and replaced at half price if it fails to grow. A trial order will convince you.

*Plums and Plum-Cherry Hybrids***Prof. N. E. Hansen Introductions**

We offer herewith, all the best and latest varieties introduced by the Professor, and to our judgment, only those worth while growing commercially or otherwise. We are, however, adding on a few varieties, specially adaptable for Northern points and Canada.

WE DO NOT SUBSTITUTE and at the low prices offered, here is the opportunity to set out that Orchard with true to name trees.

PRICES

	Each	Per 10	Per 100
5-6 ft.	\$.50	\$4.50	\$40.00
4-5 ft.	.45	4.00	35.00
3-4 ft.	.35	3.00	25.00
2-3 ft.	.25	2.00	17.50

WANETA. Very largest and best for home planting. About two inches in diameter. Good red color. Flavor good.

SAPA. Ripens very early. Flesh red, skin blue or black when ripe. Heavy bearer.

OPATA. Same as Sapa but larger, with green flesh. Both these are excellent for canning.

HANSKA. Makes a fine, large upright tree. Fruiting qualities moderate, but has the best flavor of any of the "Hansen Hybrids."

OJIBWA. Yellow, overlaid with red. Good flavor, thin skin. Planted extensively in Canada. **2-3 ft. trees only, at list price.**

CREE. Like the Ojibwa, but smaller fruit. Exceptionally hardy and steady bearer. **2-3 ft. trees only.**

WINNIPEG. A very early variety selection. Red. Very productive and a favorite in Manitoba. **2-3 ft. trees only.**



Ojibwa Plum

Picks On Us

Mr. R. W. Vance, our genial and efficient State Nursery Inspector whenever called upon from either inside or outside of the State to recommend a reliable Nursery, he generally picks on us. Perhaps he figures we need the business but it is hard to tell sometimes.

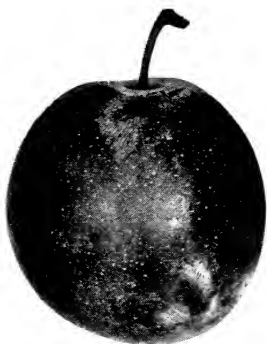
*Common Sand Cherry***(Seedlings)**

Plant these by the hundreds, both for the fruit and for hedges. Mix in with shrub clusters.

	Per 50	Per 100	Per 500
18-24 in.	\$2.50	\$4.00	\$15.00
12-18 in.	1.75	3.00	10.00
6-12 in.	1.25	2.00	7.50

Mr. Orchard Planter

We always have on hand, odds and ends, small lots of different varieties of fruits which are too small to catalog. On inquiry, we are always pleased to quote you prices on varieties not listed here, and where a whole orchard is to be set out, it will pay you to get in touch with us, regardless.



Underwood Plum

Folks, I can't pass on the good word to you too forcibly, but the necessity of going to the store to buy a real nice, big plum, is absolutely gone. Just take my word for it this year and set out an Underwood, Tonka, or Red Wing, or several of each and I am confident you will be a Life-long Customer and Friend.

Minn. Station Plums

All Recently Introduced

For the Commercial Market or Home use alike, we recommend planting these varieties in large quantities. In flavor these varieties are the equal of any of the Japanese plums imported from California, are larger than any of the American type and are thrifty, strong varieties which bear annually. **5 at 10 rate; 50 at 100 rate.**

PRICES

	Each	Per 10	Per 100
5-6 ft.	\$.60	\$5.50	\$45.00
4-5 ft.	.50	4.50	40.00
3-4 ft.	.45	4.00	35.00
2-3 ft.	.35	3.00	25.00

MONITOR. Tree unusually vigorous and produces a compact, well-shaped head. Very productive and hardy as far north as St. Paul, Minn. Fruit large, roundish, dark, dull-red. Cling stone. Very good quality.

RED WING. Very large red, free-stone, peels like a peach. Quality very good. Hardy.

TONKA. Similar to Red Wing but earlier. Also very hardy. This variety produced a fine crop last summer out at the Nursery on two-year old trees. In fact these are the very trees we are offering you this year.

RADISSON. This sort is fast surpassing the Underwood which originally held the lead for quality and productiveness.

UNDERWOOD. Earliest of the list. Very fine flavor. Fruit is dark red, very small pit. In fact one of the very best.

WINONA. Large. Yellow with red flesh. Juicy and sweet. Highest quality. Very hardy.

LA CRESCENT. Extremely vigorous tree. Fruit medium to large. Clear yellow, very tender, finely-grained flesh. Best of all yellow plums.

MENDOTA. Bright red. Very large. Freestone. Ripens mid-season. Very productive. **LIGHT GRADE TREES ONLY** available. (2-3 and 3-4 ft. sizes.)

Light Grade Trees

For those wanting a whip or slightly branched tree we can do several thousand in Underwood, Waneta, Red Wing, Monitor, Winona, Hanska, Sapa, and Opata at following prices:

	Each	Per 10	Per 100
Light Grade 4-5 ft.	\$.40	\$3.50	\$30.00
Light Grade 3-4 ft.	.35	3.00	25.00
Light Grade 2-3 ft.	.25	2.00	17.50

Cherry-Plum Hybrids

This valuable new fruit group comprises various crosses between the Sand cherry, the native American plum and the Black sweet cherry. Beginning with the Compass, introduced early in the Nineties, there followed Sapa and Opata, originated by Prof. Hansen of this State; and later, Zumbra, St. Anthony and Nicollet from the Minnesota Fruit Breeding Farm. All these varieties have characteristic qualities which make them valuable in the north-central area of the United States. With their common parentage in the Sand cherry these fruits have a characteristic bush habit.

For best results in fruiting, they should be encouraged to grow in bush form. Trees practically all bear first year after setting out.

PRICES. Except as Noted

**DON'T FORGET. Everything offered 5 at 10 rate;
50 at 100 rate**

	Each	Per 10	Per 100
4-5 ft.	\$.45	\$4.00	\$35.00
3-4 ft.	.40	3.50	30.00
2-3 ft.	.35	3.00	25.00

COMPASS. Too well known to describe.

ZUMBRA. Larger than Compass. Black when ripe. Green flesh. Makes excellent sauce.

ST. ANTHONY. Slightly larger than Zumbra. Good quality. Ripens late August.

NICOLLET. Nearest approach to true sour cherry produced to date. Fruit cherry size, red. Very prolific. While they last: 3-4 ft. only, 50c each; \$4.50 per 10.



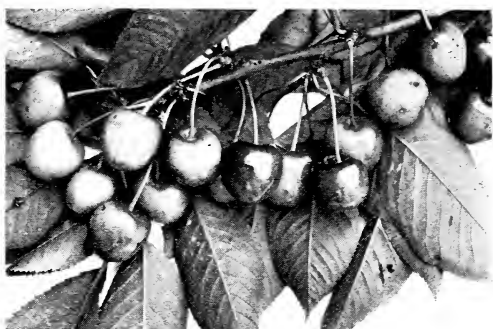
Oka

Special Sand Cherry Crosses

OKA. The closest to the real cherry of all the Hansen crosses. Very large. Red flesh, small pit. We are the first to propagate this sort commercially and as the demand has been very strong, we have only a few 2-3 ft. trees to offer. While they last, 75c each.

TOM THUMB. Not as large as Oka but larger than the ordinary tame cherry. Red fleshed. Heavy bearer. 1 yr. plants only, 50c each; 5 for \$2.00.

CHAMPA. Smaller than Tom Thumb but has solid compact fruit which hangs on well. Solid. Green flesh. Prolific. 1 yr. plants, 35c each; 5 for \$1.25.



Early Richmond

Standard Cherries

	Each	Per 10	Per 100
5-6 ft.	\$.80	\$7.00	\$55.00
4-5 ft.	.60	5.50	45.00
3-4 ft.	.45	3.75	30.00
2-3 ft.	.25	2.00	15.00

EARLY RICHMOND. More extensively planted than all others. Fruit ripens in a shorter period than the other cherries. Earliest of all.

ENGLISH MORELLO. Late, large black. Very hardy in fruit bud. Excellent for canning. Above two varieties not hardy north of Huron, S. D.

MT. MORENCY. Large red, rich, acid, very hardy and productive. Two weeks earlier than E. Richmond.

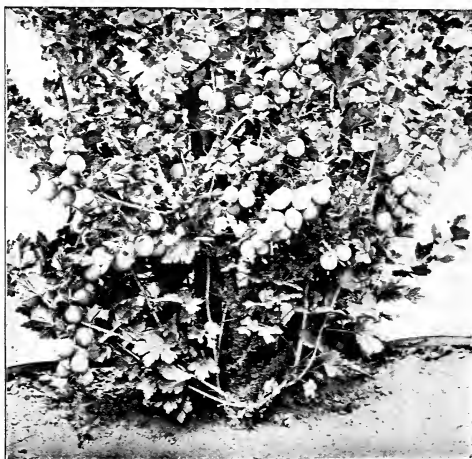
Pears

MENDEL. So far as known, the only really hardy, blight-proof Pear in the Northwest that bears fruit of exceptionally fine quality. Fruit as large and larger than Bartlett. Softens when ripe and is a fair keeper. Originated by the late Wm. Pfaender, Jr., of New Ulm.

MINN. No. 1. Not as large as the Mendel, but worthy of a trial.

PRICES

	Each	Per 5
2-3 ft.	\$.45	\$2.00
3-4 ft.	.65	3.00
4-5 ft.	.85	4.00



Currants

We Offer Only Strong 2 yr. No. 1 Plants

CHERRY CURRANT. Very strong. Large fruit. Red.

WHITE GRAPE. White, large, very sweet and productive.

VERSAILLES. Red, immensely prolific but small berries.

RED DUTCH. Fine red. Very hardy.

PERFECTION. The very largest and best of all currants and still leading the Markets.

PRICES

Perfection, 30c each, \$2.50 per 10; \$20.00 per 100.

Other Varieties, 20c each; \$1.60 per 10; \$6.50 per 50.

Gooseberries

CARRIE. Very strong grower and heavy cropper. When fully ripe the berries are of deep purplish red color and delicious flavor. In size, rather small, but large numbers. **25c each; \$2.25 per 10.**

DOWNING. Always dependable. Fruit large, of fine size and appearance. Bush a good grower and heavy cropper. Fine for home use. **25c each; \$2.25 per 10.**

HOUGHTON. Next to Downing, this is the most extensively planted. Heavy producer; fruit large and of fine quality either green or ripe. Pale red when ripe. **20c each; \$1.65 per 10; \$5.50 per 50.**

OREGON (Oregon Champion). One of the finest gooseberries, producing a strong, upright healthy bush that yields heavily. Less thorny than other varieties. Berries medium in size; excellent for cooking, and the best for pies. **20c each; \$1.75 per 10.**

PEARL. Very hardy and disease resistant. Larger and more productive than Downing, although of somewhat different flavor. Excellent for home use. **30c each; \$2.75 per 10; \$12.00 per 50.**

Money Refunded At Once

Pfaender Bros. are not satisfied with just guaranteeing you good stock and to replace the same at half price if it fails to grow. We have such confidence in our stock and our force of men, that, if for any reason whatsoever, you are dissatisfied when stock reaches you, we want you to advise us at once and your money will be refunded the same day. All we ask is that you will take good care of such stock until word of disposition of the stock has reached you.



Carrie Gooseberry



Beta Grape

Grapes

In the long run, bring the best returns of all the small fruits, especially the hardy Beta and Alpha varieties which for general planting, should be used from Yankton north. These hardy grapes do not need winter protection. The tame Grapes should be protected each winter except points south and east of Yankton.

BETA. Berries blue-black, medium size, with a pleasant aromatic flavor. Ripens end of August. Hardy.

ALPHA. About the same as Beta but from different origin. Makes a sturdier growth than Beta even. Hardy.

PRICES

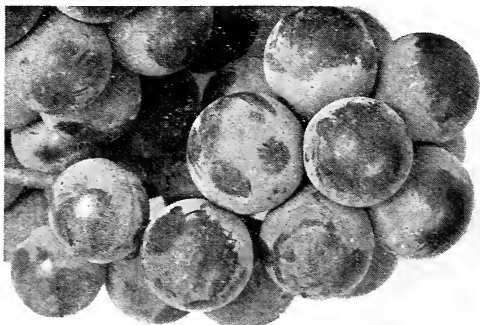
2 yr., No. 1. Each 35c; \$2.50 per 10; \$18.00 per 100

1 yr., No. 1. Each 20c; \$1.50 per 10; \$10.00 per 100

Tame Grapes (Semi-hardy)

All 1 Yr., No. 1 Plants

	Each	10	100
Agawam, red.....	\$.25	\$2.00	\$15.00
Moore's Early, Black.....	.20	1.75	12.00
Concord, black.....	.15	1.25	8.50
Delaware, red.....	.30	2.50	18.00
Niagara, green.....	.20	1.75	12.00
Worden, black.....	.20	1.75	12.00
Diamond, black.....	.20	1.75	12.00



Diamond

Raspberries

CUMBERLAND. Black-cap. Glossy black, sweet. The best of all Black raspberries.

CUTHBERT. Red. Fruits have a very rich flavor.

KING. Very hardy and fine for cold climates. Ripens early. Light red, soft.

LATHAM. About a week later than King. The best, finest and largest red Raspberry.

PRICES

	Per 10	Per 50	Per 100
Latham.....	\$1.50	\$3.00	\$5.00
Other Varieties.....	.75	2.25	4.00



Latham Raspberry

BLACKBERRY (Eldorado). Hardest of all Blackberries. No core. Very sweet. 65c per 10; \$4.90 per 100; \$18.00 per 500.

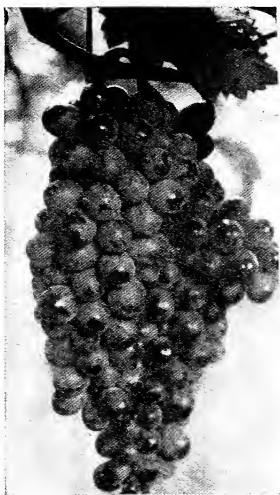
ROOT CROPS

	Each	Per 10	Per 100	Per 1000
Rhubarb, 2 yr.....	\$.15	\$1.25	\$8.00	
Asparagus, 2 yr.....			1.25	\$ 7.00
Horseradish cuttings.....			1.75	15.00

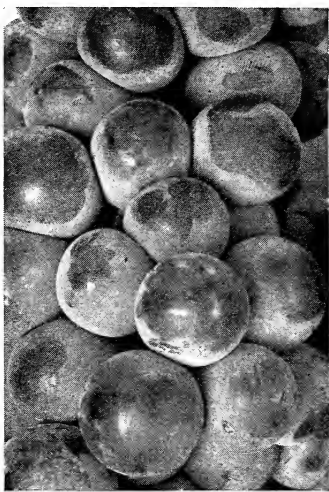
Strawberries

Postpaid

Spring bearing	Per 25	Per 50	Per 100	Per 500	Per 1000
Sen. Dunlap.....	\$.45	\$.80	\$1.25	\$4.00	\$ 7.50
Premier.....	.50	.85	1.50	6.00	
Cooper.....	.55	1.00	1.70	7.00	
Everbearing					
Champion.....	.90	1.25	2.00	8.00	15.00
Progressive.....	.80	1.20	1.85	7.50	14.00
Mastadon.....	1.00	1.85	3.00	14.00	25.00



Delaware



Warden

Apple and Plum Grafts

Keeping Busy in Winter. Yes, we do nothing else but, what with making up hundreds of thousands of apple and plum grafts for our own plantings and other Nurseries. Perhaps you to, have tried to "Grow your own?" with poor success. Try ours just once and you'll sure grow your own.

We offer only **Guaranteed True to Name** varieties, such as are listed under fruit trees, all kinds. Apples are standard 9 inch piece-root, and not less than 50 of one kind booked. Plums we make up in a whole-root graft sealed air-tight. Not less than 25 of a kind booked. Orders for all grafts must be in on or before April 1st.

PRICE

	25	50	100	1000
Apple, any kind		\$2.50	\$4.00	\$30.00
Plum, any kind	\$2.50	4.00	7.50	60.00

Mr. C. D. Smith, Calgary, Alta., under date July 25, 1927, writes:

We had splendid results with the grafts we got from you last season. Our Grower claims 95% for the apples and 85 to 90% for the plums and cherries.

Take it from us, Mister, the above lot of grafts was no small one either, and this winter, although I haven't asked Mr. Smith's permission as to publication, we are putting up some 30,000 plum and apple grafts for him. That's going some.



50,000 Plum, Apple and Cherry Stocks Budded Summer 1927

Landscape Service

With our Mr. Max Pfaender at the head of our Landscape Department, we are prepared to render a complete Landscape service. All jobs, large or small will receive our most careful consideration. Drop us a card for complete information, estimates, etc., etc.



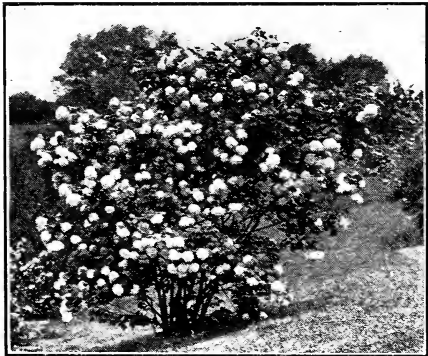
Foundation Planting

Flowering Shrubs

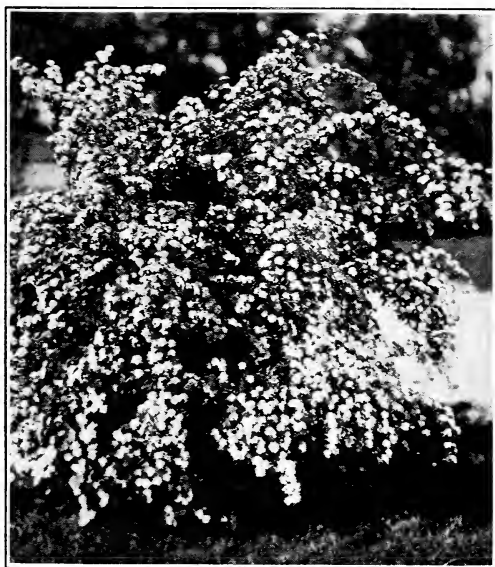
Most of these are too well known to need much describing but we will be pleased to send complete descriptions on request, 5 at 10 rate. Where 100 or more are wanted, write for special quotations.

PRICE LIST

Variety	Size	Each	Per 10
Butterfly Bush.....	2 yr.	\$.40	\$3.00
Dogwood, Siberian.....	2-3 ft.	.35	2.50
Elder, Cut-leaved.....	2-3 ft.	.35	2.50
Elder, Golden.....	2-3 ft.	.35	2.50
Flowering Plum.....	2-3 ft.	.50	4.00
Flowering Almond.....	2-3 ft.	.60	5.00
Honeysuckle Tart.....	2-3 ft.	.35	2.50
Honeysuckle, Morrows.....	2-3 ft.	.45	3.75
Hydrangea, P. G.....	18-24 in.	.50	4.00
Hydrangea Arb.....	2-3 ft.	.60	5.50
H. B. Cranberry.....	2-3 ft.	.60	5.50
Lilac, Persian.....	2-3 ft.	.50	4.00
Lilac, Josikaea.....	2-3 ft.	.80	7.25
Lilac, Villosa.....	3-4 ft.	.90	8.00
Purple Leaf Plum.....	18-24 in.	.30	2.50
Snowball Com.....	2-3 ft.	.60	5.50
Syringa, Mock Orange.....	18-24 in.	.30	2.50
Syringa Virginialis.....	18-24 in.	.60	5.00



Snowball



Spirea Van Houttei

Spireas

	Size	Each	Per 10	Per 100
A. Waterer, Dwarf.....	18-24 in.	\$.30	\$2.50	
Billardi, Upright.....	2-3 ft.	.40	3.50	
Bumalda, Dwarf, Pink..	18-24 in.	.35	3.00	
Callosa alba, Dwarf White	18-24 in.	.35	3.00	
Callosa rubra, Red.....	18-24 in.	.35	3.00	
Sorbifolia.....	18-24 in.	.30	2.50	
Froebelli, new.....	18-24 in.	.35	3.00	
Wulluffi, new.....	18-24 in.	.50	4.50	
Dwarf Ninebark, new....	2-3 ft.	.60	5.50	
Van Houttei.....	2-3 ft.	.25	2.00	\$18.00
Van Houttei.....	18-24 in.	.20	1.75	14.00

Miscellaneous Shrubs

Snowberry.....	2-3 ft.	\$.25	\$2.00
Coralberry.....	2-3 ft.	.30	2.50
Wahoo, Burning Bush...	2-3 ft.	.20	1.50
Wahoo, Burning Bush...	3-4 ft.	.30	2.25
Tamarix Odessana.....	2-3 ft.	.45	4.00

Vines, Strong 1 Yr.

Engelman's Ivy.....	\$.25	\$2.00
Virginia Creeper.....	.20	1.50
Clematis, any color.....	.75	
Bittersweet.....	.25	2.00

SPECIAL ATTENTION

Did you ever stop to realize the value of personal service in the filling of YOUR particular order? Until our business gets too big for us which we hope will not be before another year or two, EACH individual order, after being filled by one of our Experts, passes through, and is OKAYED by the "Boss" himself, before it reaches the packer.

YOURS FOR REAL SERVICE

E. Pfaender.

Hedge Plants

Like the flowering shrubs, these are all well known and need no descriptions.

First Class, Strong Transplanted Stock

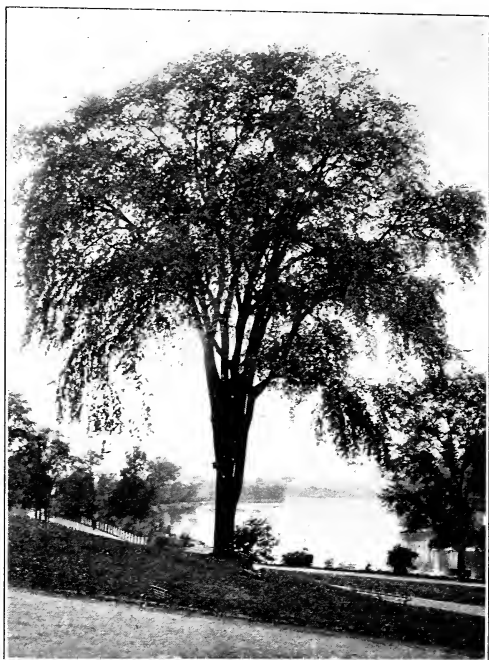
Variety	Size	Each	Per 10	Per 100
Jap. Barberry.....	18-24 in.	\$.30	\$2.50	\$17.00
Jap. Barberry.....	2-3 ft.	.35	3.00	22.00
Buckthorn.....	2-3 ft.		1.50	11.00
Buckthorn.....	3-4 ft.		2.00	15.00
Cotoneaster.....	2-4 ft.	.60	5.50	
Cotoneaster.....	12-18 in.		2.50	20.00
Morrows Honeysuckle...	12-18 in.	.30	2.25	17.50
Tart. Honeysuckle.....	18-24 in.	.25	2.00	15.00
Spirea, Van Houtte.....	8-12 in.			7.50

Forest Tree Seedlings

Variety	Size	Per 100	Per 1000
Caragana.....	12-18 in.	\$3.50	\$25.00
Russ. Olive.....	12-18 in.	4.00	30.00
Russ. Olive.....	6-12 in.	2.50	20.00
Russ. Olive.....	4-8 in.	1.50	10.00
Elm, Am. White.....	12-18 in.	1.50	12.00
Ash, Green.....	8-12 in.	.75	5.00
Box Elder.....	12-18 in.	1.25	10.00
Mulberry.....	18-24 in.	2.00	14.00



Tart. Honeysuckle



Elm

*Forest and Ornamental Trees***First Class Transplanted, 5 at 10 Rate**

Variety	Size	Each	Per 10
Ash, Am. Green.....	6-8 ft.	\$.40	\$3.50
Ash, Am. Green.....	8-10 ft.	.65	5.50
Box, Elder.....	6-8 ft.	.45	4.00
Birch, Am. White.....	5-6 ft.	.75	7.00
Birch, C. L. Wp.....	6-8 ft.	2.75	26.00
Basswood.....	5-6 ft.	.90	8.00
Elm, Am. White.....	6-8 ft.	.50	4.50
Elm, Am. White.....	8-10 ft.	.80	7.50
Elm, Chinese.....	5-6 ft.	1.15	10.00
Elm, Moline, grafted.....	8-10 ft.	2.00	17.50
Hackberry.....	8-10 ft.	1.00	9.50
Locust, Honey.....	6-8 ft.	.65	6.00
Maple, Soft.....	6-8 ft.	.45	3.75
Maple, Norway.....	3-4 ft.	.40	3.50
Mt. Ash, Eur.....	5-6 ft.	.80	7.50
May Day Tree.....	3-4 ft.	.50	4.00
Red Oak.....	5-6 ft.	1.35	12.00
Hopa, Flowered Crab.....	5-6 ft.	.50	4.50
Malus Arnoldiana.....	3-5 ft.	1.00	9.00

Note. The Malus Arnoldiana Flowering Crab originated at the Arnold Arboretum and is far superior over the old time Bechtel's Flowering Crab.



Niobe Weeping Willow

Willows and Poplars, First Class Transplanted

Poplars

Variety	Grade	Each	Per 10	Per 100	Per 1000
Lombardy	6-8 ft.	\$.65	\$5.00		
Norway and Carolina	4-5 ft.	.20	1.00	\$6.00	
Norway and Carolina	6-8 ft.	.40	3.50	25.00	
Bolleana	6-8 ft.	1.20	11.00		
Silver-leaved	5-6 ft.	.50	4.50		

Willows

Russ. Golden	2-3 ft.			3.00	\$25.00
Russ. Golden	18-24 in.			2.00	15.00
Laurel-leaved	2-3 ft.			3.50	28.00
Am. Golden	2-3 ft.			3.00	25.00
Am. Golden	18-24 in.			2.00	15.00
Niobe Weeping	6-8 ft.	.75	7.00		

Black Hills Spruce Seedlings

Direct from the Black Hills

Packed well in moist moss, safe arrival guaranteed. For best results plant in beds with shade for a year, then transplant. As we have no control over these small plants unless very carefully handled, we cannot guarantee to replace these. Rather, we are pricing them low enough so you can afford to lose a certain percentage and still retain plenty of plants. Not less than 100 of one kind or grade sold.

	By Mail (postpaid)	By Express
	100	100
4-8 in.	\$3.00	\$2.70
8-12 in.	4.50	4.00
12-18 in.	6.75	6.00

TESTIMONIALS AND REFERENCES

☞ We don't want you to lose a lot of time reading testimonials which we have received from satisfied customers. Sufficient to say, that we would be pleased to have you write to any large Nursery Firm in the U.S. with whom you have done business, and ascertain our standing in general. Nine chances out of ten, they are Customers of ours, and will be glad to give you the "Low down" on us.



Roses

Strong 2 Yr. Field Grown Rugosa Hybrid Perpetual Roses

Hardest of all roses; will stand the winter without winter protection. Blooms continuously from early in the summer until the ground freezes in the fall; will freeze up each season with an immense number of buds and blossoms. To get best results and the most flowers, cut flowers from them liberally as soon as in bloom.

AGNES EMILY CARMAN (R). Brilliant crimson; very free bloomer. **75c.**

BLANC DE COUBERT (Cochet-cochet, 1892). Flowers pure white, very large, nearly full fragrant, growth very vigorous. **75c each, 3 for \$2.00.**

HANSA RUGOSA. The description of the Conrad Ferdinand Meyer may well apply to this with the exception of the color. The flowers are crimson and especially fine. **65c each; 5 for \$3.00.**

CONRAD FERDINAND MEYER. Early flowering Hybrid combining the ornamental qualities of its Rugosa foliage with the blossoms beauty and perfume of the Hybrid Perpetuals. Flowers large cup-shaped double, delicate silvery pink. Blooms throughout season. **65c each; \$3.00 per 5.**

SIR THOMAS LIPTON. The best pure white Rugosa rose. Strong and vigorous; grows four feet high. Flowers perfectly double, pure snow white Fragrant. **65c each; \$3.00 per 5.**

ROSA RUGOSA RED. This rose is perfectly hardy, is not only grown for the beautiful single red flowers that it produces in abundance in June, but for the beautiful foliage which the bush retains until early winter, and the large red apples in evidence throughout the latter part of the summer and early winter, which makes a striking contrast showing above the green leaves. Plants grow three to five feet tall. **45c each; \$2.00 per 5; \$3.90 per 10.**

Climbing Roses

CRIMSON RAMBLER. The famous crimson-cluster climber, so extremely effective when grown on pillars and trellises. Makes shoots 8 to 10 feet long in a season. Flowers are produced, from ground to tip, in large pyramidal clusters of thirty to forty. **Each 40c; \$1.75 per 5.**

DOCTOR VAN FLEET. One of the newer types of climbers which combines absolute hardiness with flowers large as in the Tea and Noisette class. This variety shows a mass of beautiful clustered buds, which open out into large, shapely flowers; delicate flesh pink. An admirable cutting variety with stems 12 to 18 inches long. **Each 60c; \$2.50 per 5.**

DOROTHY PERKINS. Clear shell-pink with flowers borne in clusters; full and double. This is without question one of the very finest of all climbing roses. **Each 40c; \$1.75 per 5.**

PAUL'S SCARLET CLIMBER. No other Rose, in any class, can compare with this for brilliancy of color which is maintained until the petals fall. The flowers, a vivid scarlet, are of good size, semi-double, very freely produced in clusters of from 3 to 20 flowers each on much branched canes, the plants being literally covered from top to bottom with bloom. It is of strong climbing habit and hardy. This is one of the most popular climbing Roses. **Each 60c; \$2.50 per 5.**

QUEEN OF THE PRAIRIE. Bright rosy red; large, compact and globular flowers; bloom in clusters. Fine and a rapid grower. **Each 40c; \$1.75 per 5.**

EXCELSA. Known as the Red Dorothy Perkins, a very valuable addition to our list of roses. Has intense crimson scarlet double flowers in brilliant clusters set in glossy shining foliage, and one of the handsomest of the red climbers. **Each 45c; \$2.00 per 5.**

Hybrid Perpetuals

Each 50c; 5 for \$2.40; 10 for \$4.50

COQUETE DES ALPS (Lacharme, 1868) (H.P.). Large, free and well formed with very large petals; lovely pure white in color; fragrant. Profuse bloomer. Hardy.

FRAU KARL DRUSCHKI, White American Beauty or Snow Queen (P. Lambert, 1901) (H.P.). See Page 119, No. 9. Snow white; flowers extremely large, yet beautifully formed. Blooms six inches broad are not uncommon. Growth is strong and vigorous, with abundant foliage. It is one of the very best bloomers in this division. Superb. Blooms until frost.

GLOIRE LYONNAISE. White tinted yellow, large full, and of good shape; very free, distinct and pleasing. The nearest yellow of any of the Hybrid Perpetuals. Very fragrant.

GENERAL JACQUEMINOT. Brilliant scarlet crimson, an old favorite and one of the best known roses in cultivation. Does well everywhere.

JULES MARGOTTIN (H.P.). This is one of the best of Hybrid Perpetual roses, flowers of good size rich glossy pink. A flower that will gain your favor immediately. We highly recommend this rose to our customers.

MADAM PLANTIER (Plantier, 1835) (H.P.). Extremely hardy, completely hides itself in June with its lovely pure white, sweet-scented flowers; a free and continuous bloomer.

PRINCE CAMILLE DE ROHAN. One of the darkest colored roses; very dark, velvety crimson changing to intense maroon; a very prolific bloomer; the flowers are of excellent form and size. The best dark red.

Perennials

AQUILEGIA, Single Mixed (Columbine). Plants are strong and thrifty. Flowers large and vary in color through charming tones of cream, pink, lavender, blue, white, red, etc., hardly any two alike. **Each 20c; 90c per 5.**

BLEEDING HEART. Blooms May to June. Height, 2 feet. Flowers pink and white; heart shaped. A well-known hardy perennial, producing its flowers freely in spring and early summer in graceful, drooping racemes, sometimes a foot in length. **Each 60c; \$2.50 per 5.**

CHINESE LANTERN PLANT (Physalis Franchetii). A very hardy perennial producing enormous orange colored fruit. Very attractive in beds, or excellent for winter decoration. **Each 20c; \$1.00 per 5.**

COREOPSIS. Flowers deep golden yellow borne on stems 1½ to 2 feet high. Make very nice cut flowers. Plants succeed in any sunny location. **Each 20c; 60c per 5; \$1.15 per 10.**

DELPHINIUM CHINENSE (Larkspur). A very pretty dwarf species, with fine feathery foliage and intense gentian-blue flowers in open panicles. **Each 20c; 90c per 5.**

DELPHINIUM FORMOSUM (Larkspur). The old favorite dark blue with white center, 3 to 4 feet high, very vigorous and one of the best. **Each 20c; 90c per 5.**

DELPHINIUM, Tall English (Larkspur). A fine strain from England. Plants are strong, vigorous, with large flowers on spikes two feet and over, the majority running in the lighter shades of blue. **Each 20c; 90c per 5.**

DIANTHUS BARBATUS (Sweet William). Charming, hardy plants, great favorites in every garden. Stems 12 to 18 inches high, flowers in greatest profusion in large, round top clusters. If the fading branches are cut away fresh ones appear at intervals all summer. **Each 20c; 80c per 5.**

GOLDEN GLOW RUDBECKIA. Grows 5 to 7 feet, and blooms from early summer until frost. Flowers resemble golden yellow cactus dahlias. **Each 15c; 60c per 5.**



Coreopsis



Japanese Bell Flower

GYPSOPHILA (Baby's Breath). A beautiful plant, possessing a grace not found in any other perennial. When in bloom during July and August it forms a symmetrical mass 2 to 3 feet in height, and as much through, of minute pure white flowers, forming a beautiful gauze-like appearance. When cut is exquisite in combination with other flowers. **Each 25c; \$1.00 per 5.**

HOLLYHOCKS. Bloom from June until September; height 4 to 5 feet. They are among the most handsome and ornamental of all garden flowers. They should have slight covering in winter. **Each 20c; 75c per 5; \$1.35 per 10.**

HELIOPSIS PITCHERIANA (Greek "Like the Sun"). Flowers are of a beautiful deep golden yellow, about 2 inches in diameter, of very thick texture and a useful cut flower. Grows about 3 feet high. **Each 20c; 85c per 5.**

LYCHNIS CHALCEDONICA. A very showy border plant. Flowers heart lobed stars of brightest vermillion, arranged in large flat panicles. Height, 2 to 3 feet. **Each 20c; 75c per 5.**

ORIENTAL POPPY. Far surpass in bloom all the annual and biennial kinds, and for a gorgeous display of rich and brilliant coloring nothing equals them during their period of flowering in May and June. Color, dark red. **Each 20c; 90c per 5.**

PLATYCODON (Japanese Bell Flower). Form neat branched bushes of upright habit, 2 to 2½ feet high, producing their attractive blue or white flowers from July to October, deservedly one of the most popular hardy plants. **Each 20c; 90c per 5.**

YUCCA FILAMENTOSA (Adam's Needle). This is a hardy evergreen plant producing long leaves; a tall stock producing sometimes as high as 200 flowers of pure white; blooming period about June and July. The leaves remain green the entire year. A fine plant for sunny, exposed places and for the lawn. **Each 25c; \$1.00 per 5.**

Peonies

The peony is one of the hardiest of the flowers. It will stand more grief and come out smiling, than almost any other plant or shrub. Their requirements are simple—the rich soil, the sunlight for best results, but will do wonderfully well in partial shade. When planted in the shade they should be staked, as they are apt to grow too tall. Then when the immense flower opens it bends the stalk to the ground and you lose the beauty of it. Once planted, they increase in beauty each year. Plant them so that the crowns or buds are covered with 2½ inches of soil, press the soil firmly about them, keep the weeds and grass away from the growing plants, and you will have a wealth of flowers equal to or more beautiful than the finest roses, fragrant, and for cut flower purposes will keep from a few to 15 days in water.

We send out only the strongest of the field grown plants, 3 to 5 eyes. We are not asking the real fancy prices that some do for peonies but are offering them at the right prices, so that everyone should be able to have and enjoy this, the most beautiful of the flowers.



Duchess de Nemours

We are listing only the newer and better varieties.

DUCHESS de NEMOURS. Sulphur white, early, large. Each 50c; \$2.25 per 5.

COURONNE D'OR. White flecked with carmine. Large. Late. Each 75c; \$3.00 per 5.

EUGENE VERDIER. Rose type, late, very large, delicate pink. Each \$1.25; \$5.00 per 5.

FRANCIS WILLARD. Prize peony. Exquisite blush white. Each \$3.25.

JEANNE D'ARC. Soft pink, creamy white center. Each 60c; \$2.50 per 5.

MME. CALOT. Very delicate shell-pink, center darker. Late. Each 60c; \$2.50 per 5.

ADOLPH ROSSEAU. Dark red, early. Semi-double. Each \$1.50; \$6.50 per 5.

KARL ROSENFELD. Brilliant, striking red. Early, mid-season. Each \$1.00; \$4.50 per 5.

MONS JULES ELIE. Silvery lilac pink. Early. Each 75c; \$3.00 per 5.

DOUBLE MIXED. A very good mixture of named kinds. Each 25c; \$1.00 per 5; \$18.00 per 100.

Hardy Phlox

R. P. STRUTHERS. Deep carmine-pink with darker center, a very popular color. In fact, we sell more Struthers than any other variety.

PROF. VIRCHOW. Very similar to Struthers but lower growing, and slightly lighter in color. Very free blooming. Very large heads.

SIEBOLD. A little lighter in color yet than Prof. Virchow, and blooms about the same height.

RHEINLANDER. The same shade as Struthers but it doesn't have the darker center.

SIR EDW. LANDSEER. Very large salmon-pink blooms. Low growing, free bloomer.

ISABEY. Same shade as Landseer, but taller growing, and smaller flowered.

AETNA. An orange-red with darker center with five white stamens showing, giving it an odd appearance.

LOTHAIR. Same shade as Struthers, but smaller blooms.

MISS LINGARD. Pure white, earliest bloomer of all, with long, loose spikes of flowers.

MRS. JENKINS. Pure white with round, compact heads. Best mid-season white.

VON LASSBURG. Similar to Mrs. Jenkins but lower growing, heads a little smaller but more of them.

IRIS. A pure lilac color; small flowers but large heads and lots of them.

MRS. CHAS. DORR. Same shade as Iris, but lower growing, larger flowers, and more compact heads.

RIGNSTROOM. A beautiful clear rose-pink, with slightly darker center; very compact, pyramid-shaped heads.

ALBION. White with faint pink center.

RICHARD WALLACE. White with dark pink center; medium height.

BRIDESMAID. White with a red center; low growing but free blooming.

SPECIAL FRENCH. Light peach-pink with dark center. Very large flowers in very large globular heads.

PANTHEON. Very similar to Special French, but is a darker pink and lacks the darker center.

LA VOGUE. Similar to Special French in color, but smaller flowers and more compact heads.

Price, named Phlox, all varieties, 30c each; 4 for \$1.00; \$2.75 per doz., either all alike or assorted. All postpaid.

Iris

We offer herewith, a few of the very best colored new varieties. **Each 15c; \$1.25 per 10.**

Chester Hunt	Queen of May	Mithras
Glory of Reading	Khedive	Gypsy Queen
Leda	Quaker Lady	Rose Unique
Lohengrin	Mary Garden	Montezuma (25c each)

Gladioli

Our own mixture of fine large blooming size bulbs. 35c per 10; \$1.40 per 50; \$2.25 per 100; \$10.00 per 500.

**Large-Flowering Cannas**

No other bedding plant will give the same uniform good results in our varied and trying climate. They do well in all sections of the country and stand pre-eminently at the head of the list, succeeding in any sunny position in any kind of soil, but responding quickly to liberal treatment. For best results the beds should be spaded two feet deep and a generous amount of well-decayed manure of any kind thoroughly incorporated, and at all times supply water freely. For best effect plant in large masses of one color, setting out the plants 18 inches apart.

EUREKA. The best white variety; free bloomer; green foliage; 4 feet. 25c each; 5 for \$1.00.

FIREBIRD. This is in every respect one of the best red flowered, green-leaved Cannas. The petals measure 2½ inches and more across; the color is a brilliant scarlet, without any spots; 4½ feet. **Roots, 20c each; 6 for \$1.00; \$12.50 per 100.**

GLADIATOR. A wonderful variety, strong and healthy, green foliage, large yellow flowers with red throat, five to six feet tall. **Each, 12c; per dozen, \$1.00.**

GOLDEN GATE. The blooms are borne in the greatest profusion and the flower-trusses are of enormous size. The buds open as pure gold, and as the flowers expand they become richly rayed with orange-crimson. Of sturdy growth, with bright green leaves; 4 feet tall. **15c each; 3 for 40c; 6 for 75c; 12 for \$1.40.**

HUNGARIA. Green foliage. Planted singly or in masses, it catches the eye instantly and demands attention. The petals are large and waxy, made up into big, round, full trusses. Its color forcibly suggests the well-known Paul Neyron Rose, and is unquestionably one of the most attractive pink Cannas ever produced; 3½ to 4 feet. **15c each; \$1.00 per 10.**

KING HUMBERT. The grandest Canna ever offered. Large heart-shaped leaves of bronze, the dark ribs sharply defined, crowned with immense heads of orchid-like flowers. Individual petals are of the largest size; velvety orange-scarlet-flecked carmine; rose tinted at margin and base. 4 to 4½ feet. **15c each; \$1.00 per 10.**

Lawn Grass

"Dickinson's"—The Best in the World

	1 lb. pkg.	10 lbs.	50 lbs.
Lawn Mixture, Globe.....	\$.60	\$4.50	\$19.00
Kentucky Blue Grass.....	.50	3.50	15.00